



FINANCIAL STABILITY IN TIMES OF CHANGE

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Two topics...

- A large share of financial authorities' resources in 2020 have been dedicated to address the economic consequences of the pandemic, both in terms of regulation and supervision.
- o Key concerns:
 - Business continuity.
 - o Credit risk: additional information and forward-looking approach (importance of stress testing).
 - Complementarity with fiscal and monetary tools.
- Comparative analysis from diverse entities has been very valuable.
- However, it is crucial to maintain a medium-term agenda in addressing risks and market developments.
- This presentation focuses on two topics:
 - Recent progress in industry and regulators closing the gaps with best practices we had identified in mid-2019...and related to risks that have materialized or become more prevalent in the last year.
 - Medium-term challenges for the Chilean financial system.

We have moved forward in closing gaps with international best practices...



- Publication of secondary regulation for Basel capital framework:
 - Capital sufficiency is the new focus. Pillar 2 already in force.
 - Implementation deferral designed to support pandemic recovery, but capital is essential in changing times - no further delays should be expected.
- Enhanced tools for prompt corrective action in banks and contingency planning (in the CMF and in MoU with CBCh).
- Enhanced monitoring of conglomerates within an integrated supervisor.
- o 6 QIS of risk-based capital in insurance and enhanced capital requirements in law.
- Road map to address risks (in banks and insurance companies) and disclosure related to climate change.
 - Enhanced ESG disclosure in consultation process.



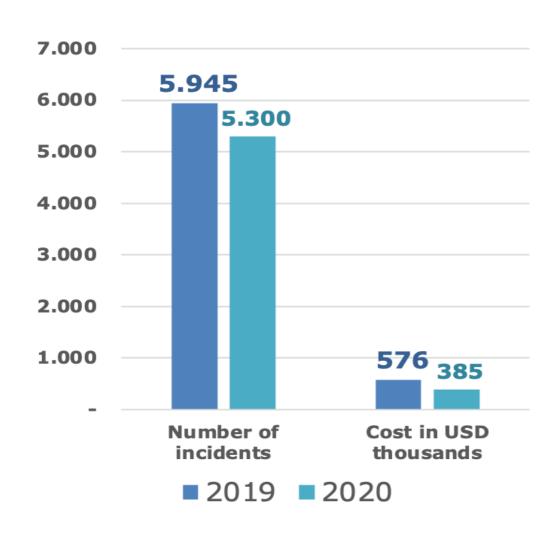
...but several challenges remain

- Adoption of Basel framework for industry and CMF:
 - Pillar 2, including stress testing.
 - Internal models.
- Legal changes to enhance resolution tools (TC with OTA).
- Fully-fledged framework for financial conglomerates.
- Robust risk and capital framework for insurance sector (Solvency II)
 - A legal proposal was sent in 2011, and further revisions sent to Chile's Ministry of Finance in 2018.
 - Hope for a prompt discussion.
- The pandemic has brought renewed concerns and attention to cybersecurity risks:
 - Increased risks: teleworking (point of entry).
 - Increased costs: online platforms have become crucial for continuity of service.

Regulatory and private progress in cybersecurity, but country-wide coordination mechanisms can be improved



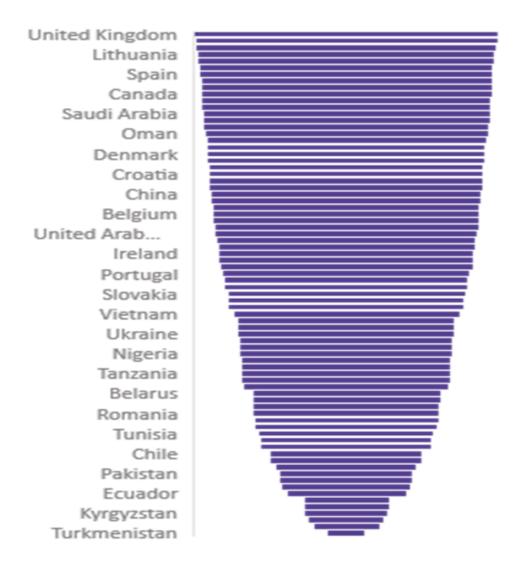




(*) Data aggregated over 10 months. Includes banks, cooperatives, and credit card issuers.

Source: CMF.

Countries best prepared for cyberattacks



Source: Comparitech.com



Medium-term challenges: looking past the pandemic

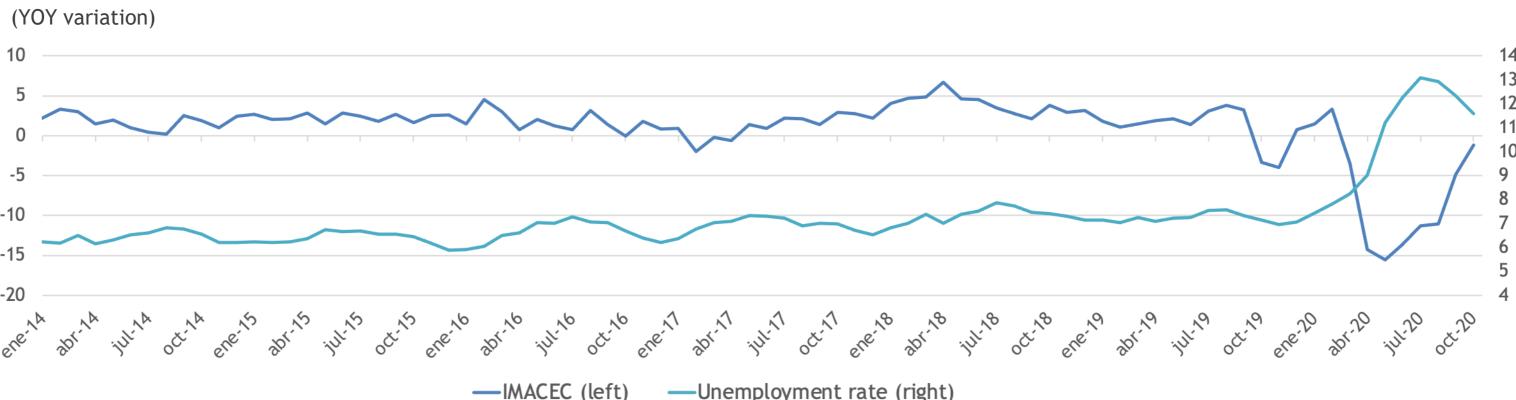
- Insurance products linked to private pension schemes are facing a very challenging environment:
 - Annuities: low interest rates, low inflow of retirees.
 - SIS: low interest rates, increased claims, direct negative impact of 10% withdrawals.
 - Importance of the CMF's technical role in the discussion of legal reforms in pensions that address SIS.
- Several legal initiatives designed to help financial clients, erode the capacity of the financial sector to support the recovery, and in some cases can severely weaken specific institutions.
- Greater confidence in the financial sector an important starting point for this discussion.
- Some key dimensions to ensue this are:
 - 1. Support economic recovery, in particular financing of SMEs (employment vs GDP).
 - 2. Move forward in financial inclusion in payments, savings and insurance.
 - 3. Enhance both consumer financial protection and market conduct.



1. Supporting economic recovery

- Importance of government guarantees, particularly for sectors that are still being impacted by COVID restrictions (e.g. services).
- Enhanced credit information system and open data regulation.
- Non-bank credit intermediation:
 - FINTECH law.
 - Facilitate market financing: automatic registry, expand private and exempt placements (including small scale financing).

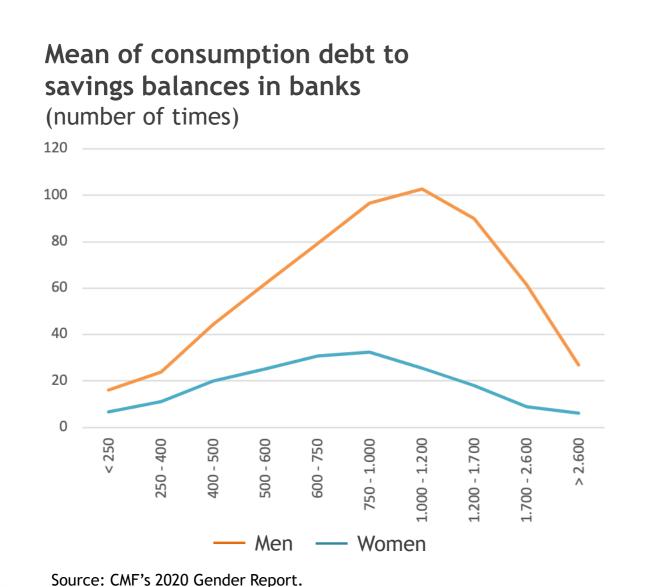






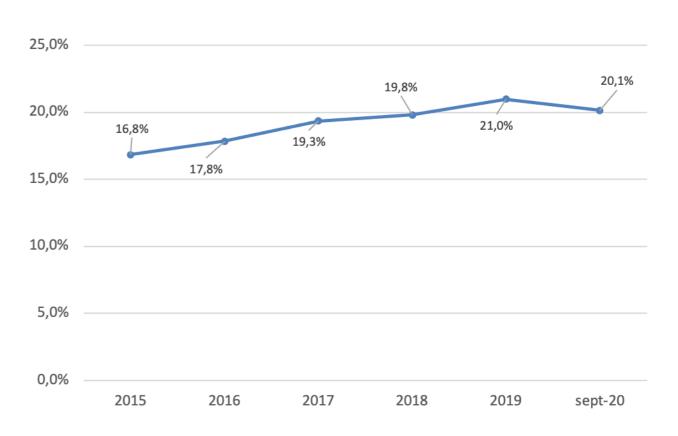
2. Moving forward with inclusion and financial education

- Considering our per capita income, Chile has a large and complex financial sector.
- The main relationship of many households with the financial sector is through debt.
- Scope to expand coverage of insurance products



Mass coverage insurance products

(percentage of the direct premium of mass insurance with respect to the total premium in each period)



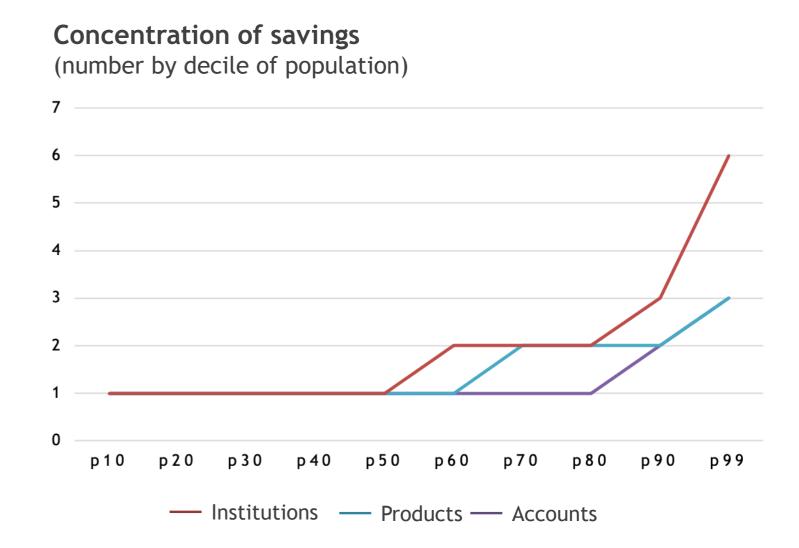
Source: CMF, based on information provided by insurance companies.

2. Moving forward with inclusion and financial education



- Financial education is still low compared to OECD countries.
- Direct term savings are low, concentrated and not diversified (at a time that pension savings are being withdrawn).

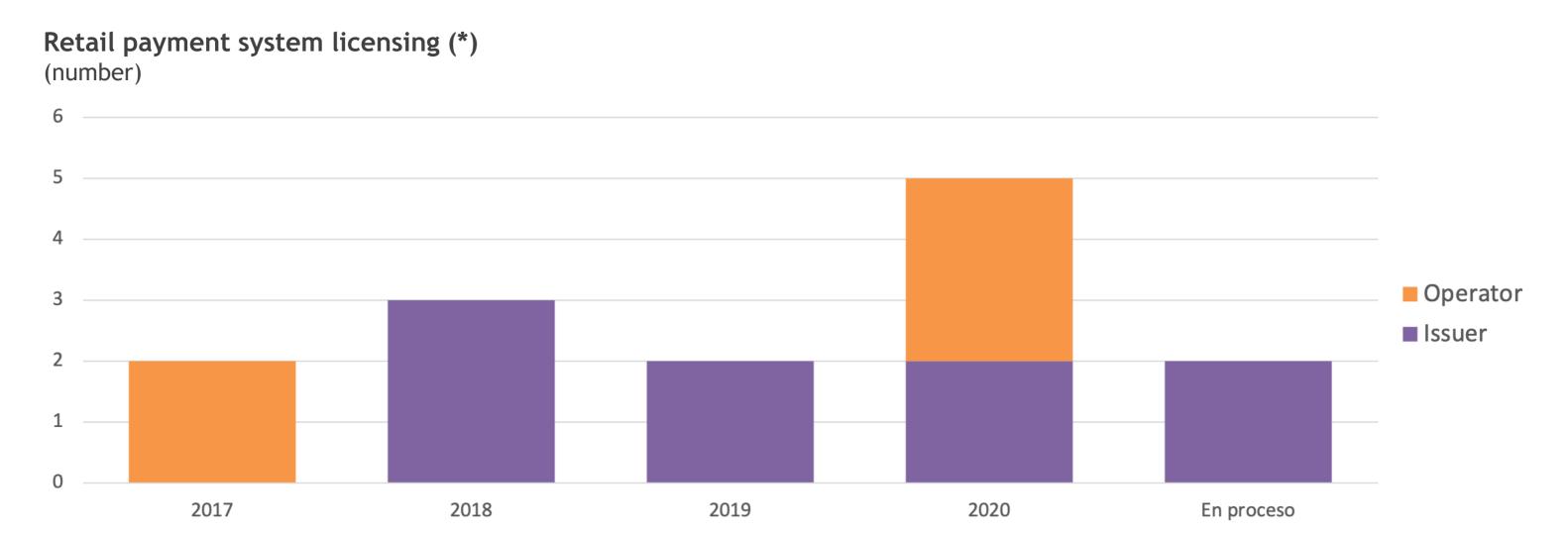
Mean of term savings (thousands of CLP, percentage for income range) 35% 100 30% 25% 20% 15% 30 10% 20 -Ratio over income





Payment legislation has experienced important developments, but important challenges remain

Very high percentage of population with debit accounts





3. Strengthening market conduct

Enhance regulation and supervision: "Twin Peaks" structure and CMF's strategic plan.

Consumer protection

- Tone from the top:
 - Principles: fair treatment, clear product information, conflict of interest, complaint management, and data protection.
 - Procedures, policies, and controls.
- Enhance regulation and enforcement of consumer financial protection, reinforcing efforts undertaken in recent years in insurance and banking.

Market integrity and transparency

- Continue to use changes introduced in the CMF's law (2017).
- Legal proposals currently in Congress:
 - Increased fines.
 - Whistleblowers.
 - Introduction of blackout periods.





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